



# Business Analysis

**C**

Consulting

**BA**

Business  
Analysis

**E**

Engineering

**T**

Testing

To keep up with ever-changing business needs, markets and trends, organisations are evolving at pace – and need to front-foot the challenges that come along with it, with successful business solutions.

Qual IT's leading business analysis specialists provide organisations with independent advice and assistance for sound assurance throughout the change cycle.

From discovery through to benefits realisation and review, we help to ensure your success, and help manage risk and enhance business value, growth and performance.

## Certainty in changing times

In any business change journey, assurance is key – and business analysis is a critical part of delivering that, by building and communicating a shared understanding. With quality preparation and a focus on value, you'll gain efficiencies and better, faster, more testable outcomes. They can offer clarity over where you are, where you want to be, and what path is going to get you there and support you to deliver any solutions.

Our independent advisors can help:

- Build certainty through pragmatic and independent analysis
- Better manage business change
- Achieve sustained business value alignment and realisation
- Drive fit for purpose solutions
- Increase quality coverage
- Provide traceable and testable requirements and early analysis for test strategy and planning
- Provide clarity and a shared understanding between project owner and solution deliverer
- Identify gaps between business process and requirements
- Provide clarity and assistance in understanding your current position, where you want to be and the path to get you there
- Support the delivery of a chosen solution
- Support business initiatives and decision making



Your  
trusted  
QA partner

## Independent insights and unbiased opinions

With external BAs, your change journey will benefit from genuinely unbiased insights and findings at every stage, from solution strategy to solution delivery.

### Analysis and assurance

Our BAs then take a step back to ensure the engagement meets expectation, by considering the 'as is' status of your business, and its desired 'to be'. They'll also establish mechanisms to define and measure success. Taking this valuable time as an organisation to conduct initial assessments will uncover underlying areas of your business that need attention before engaging with the market for a solution that may not be fit for purpose or meet the true organisational requirements and expectations.

### Strategy creation

We can support you in understanding what you'll need to 'get there', by evaluating, gathering, collating and clarifying the different required information. Our consultants help support informed decision-making and determine the legitimacy of a direction to take by assessing and evaluating your planned course of action, initiative, investment and/or framework.

### Achieving business alignment

Critically, our BAs can work with you to ensure shared business understanding, identifying the cross dependencies, gaps and key challenges. They can also offer recommendations to gain business alignment, to achieve overall organisation objectives and outcomes.

### Quality throughout

Qual IT BAs are there throughout the process to ensure all requirements are translatable, buildable and testable, while solidifying quality at every stage.

## What to expect from our BAs

Our BAs are highly skilled and knowledgeable across many different industries, project types and organisations. What really counts, however, is the approach they take, and the BA toolkit they use to shape outcomes. That's where Qual IT's value lies.

Any change project or business transformation journey will benefit from our thought leadership and advice. Our independent, fit-for-purpose and pragmatic approach is transparent enough to inform your decision-making, allowing you to build your true business value.

Our BA services include:

- Business case preparation
- Enterprise analysis
- User requirements elicitation and documenting
- Independent solution evaluation and recommendation
- Requirement management throughout solution implementation
- Process design, mapping and improvement
- Methodology and solution agnostic analysts

## Why choose Qual IT?

Qual IT's business analysis services are outcome-focused and driven by experience.

We know IT projects can cost both money and time, so we focus on efficient, practical QA strategies throughout. We can be there from the beginning, from initial IT strategy and scoping, through to delivery, maintenance, and ongoing support.

Our business analysis team is qualified, capable, and experienced. We have worked with some of New Zealand's leading companies on a wide range of successful projects and programmes, large and small. We work as trusted, pragmatic advisors, providing expertise at every stage to help guide your project to success.

Let's work together to provide certainty on the next steps of your business change journey.

### Talk to us today

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### Integrated QA solutions

